

---

## MARKET NOTICE

Johannesburg  
Stock Exchange

Tel: +27 11 520 7000  
[www.jse.co.za](http://www.jse.co.za)

**Number:** 95A/2016  
**Relates to:**  Equity Market  
 Equity Derivatives  
 Commodity Derivatives  
 Interest Rate and Currency Derivatives  
**Date:** 22 February 2016

**SUBJECT:** FINAL LOCATION DIFFERENTIALS FOR SUNFLOWER SEEDS FOR THE 2016-17 MARKETING SEASON

**Name and Surname:** Chris Sturgess  
**Designation:** Director - Commodities & Key Client Management

---

Dear Market Participant,

### 1. Final Location Differentials

Subsequent to market notice 81A/2016 of 15 February 2016, this notice serves to release the final location differentials for sunflower seeds for 2016/17 marketing season.

Further to our original analysis, we received road rates from one additional transporter who moves a material quantity of sunflower seeds for a wide range of participants in the industry. The JSE did review the contribution and is satisfied the rates submitted represent current costs. The final result is that the provisional location differentials published last week have been revised across the board to reflect the new information.

Based on revised input data and our subsequent model calculation, the average **increase** in location differential rates from the previous year is **1.46%** (from R226.52/ton down to R229.83/ton). Please note again that we have referenced actual transport costs as contributed and not in any way made any forward looking assumptions.

The final list of location differentials for sunflower seeds for 2016/17 marketing season is attached and below are the final RPK rates and return load factors (RLF) used in our model for the 2016/17 season:

KM	2015/16	2016/17	Distance	RLF
	RPK	RPK		
0-15 km	103.00	117.00	<325 km	2
16-25 km	71.00	77.05	326-350 km	1.9
26-50 km	34.85	39.68	351-375 km	1.8
51-75 km	24.22	26.80	376-400 km	1.7
76-100 km	19.41	22.11	>400 km	1.6
101-125 km	18.22	18.67		
126-150 km	16.25	16.52		
151-175 km	16.11	16.14		
176-200 km	15.84	15.83		
201-225 km	15.38	15.48		
226-250 km	15.31	15.34		
251-275 km	14.83	15.11		
276-300 km	14.60	14.91		
301-325 km	14.64	14.79		
326-350 km	15.35	15.43		
351-375 km	15.76	15.96		
>375 km	16.93	17.28		

## 2. Standard Storage Rates for delivery in completion of a sunflower seed futures contract

The standard storage rate for the marketing season 1 March 2016 – 28 February 2017 will increase based on the PPI rate as published in December 2015, namely 4.3% and so the standard storage rate applied to outstanding storage in completion of a futures contract will increase to **R1.36 per ton per day**.

Please ensure that when making delivery of JSE silo receipts issued in the previous marketing season, all storage must be paid up to and including 29 February 2016.

Should you have any queries regarding the proposed location differentials or process to determine the standard storage rates please contact me directly or Raphael Karuaihe on 011 520 7039 or e-mail [commodities@jse.co.za](mailto:commodities@jse.co.za)

This Market Notice will be available on the website at <https://www.jse.co.za/redirects/market-notice-and-circulars>