

## **PROFILE OF MARIAN GAYLARD**

Marian is a qualified lawyer who, after qualifying as such in South Africa, began her career in 1999 with the Directors Disqualification Unit of the United Kingdom's Department of Trade and Industry. She later moved to Deutsche Bank, London, where she was involved in the integration of Bankers Trust, London into Deutsche, following the merger of the two banks.

In 2001, after returning to South Africa, Marian joined a local investment bank in their corporate finance division, where she provided corporate and legal advice and sponsor services until the break-away of the corporate finance division in 2005 to form a boutique corporate finance house, Java Capital, where Marian soon became a director and shareholder.

In 2011, Marian joined Barclays Africa Group (formerly Absa Capital) to establish and head up a JSE sponsor business within the investment banking business, servicing debt, equity and specialist security clients listing or to be listed on the JSE. This business was awarded Top Sponsor by deal value for the years 2011, 2012 and 2013. The role involved advising on the regulatory aspects of IPOs, primary and secondary listings, raising of capital and mergers, acquisitions and take-overs, amongst other corporate actions, and continuing obligations for companies listed on the JSE.

In 2011, Marian was accredited by the Johannesburg Stock Exchange Listings and Issuer Regulation Division as accredited trainer on the JSE Listings Requirements and since then she has provided training to corporates, JSE Sponsors and staff of the JSE, including through the JSE's Training Academy and the IODSA.

In 2013, Marian joined Questco, where she was a director and shareholder until 2019, providing corporate finance and debt and equity sponsor advice, including in respect of mergers and acquisitions, IPOs and primary and secondary listings, advice on and assistance with the raising of capital, restructures, de-listings and other corporate actions.

Marian sits on the JSE's Issuer Regulation Advisory Committee, a committee selected by the board of the Johannesburg Stock Exchange to provide advice to the Listings and Issuer Regulations Division of the JSE on complex transactions and on amendments to or new Listings Requirements.

Marian has a Bachelor of Arts (Law and Economics) (Hons Economics) and LLB (Bachelor of Laws) and is a qualified attorney, notary and conveyancer.

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